#### NICOLAS BURGOS

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#### Software Engineer & Salesforce Consultant

### **EXPERIENCE**

#### **Business Analyst & Consultant**

Coastal Cloud – Remote | 2022 – Present

- Led full-cycle delivery of Salesforce solutions across Non-Profit, Health Cloud, Public Sector, and Data Cloud
  projects—collaborating with stakeholders to gather requirements, translate them into scalable technical designs, and
  implement secure, user-centric solutions.
- Technical Lead Unified Customer 360 Page Designed and implemented a Lightning Web Component–based page that brings together customer data from six separate Salesforce orgs and Snowflake, giving users a real-time, 360° view directly inside Salesforce. Led end-to-end delivery—including Apex services, Data Cloud pipelines, QA/regression, and production rollout—resulting in faster insights and reduced context-switching for business teams.
- Engineered accelerator packages for Licensing, Grants Management, Permitting, and Education Cloud—modularizing industry-specific processes to reduce implementation time, improve reusability, and maintain compliance with government and nonprofit standards.
- Developed complex Experience Cloud sites from the ground up, including multi-language support, dynamic visibility
  rules, custom Lightning Web Components (LWCs), and user journey optimization, enhancing both partner and public
  user experience.
- Configured and maintained Salesforce org settings, roles, profiles, permission sets, and sharing models, aligning system architecture with client business models and ensuring data integrity and security across multi-user environments.
- Implemented Agentforce integrations, enabling real-time lead creation from web and in-app messaging sessions, and designed flows for appointment scheduling and callback automation, increasing lead conversion rates and agent efficiency.
- **Designed robust reporting frameworks** using Reports, Dashboards, and Dynamic Gauge Charts—empowering clients to monitor SLAs, user engagement, and operational KPIs with drill-down analytics and scheduled reports.
- Acted as key client liaison, facilitating workshops, demos, and UAT testing cycles while adapting project scope to evolving client needs and maintaining alignment with Salesforce best practices and Agile delivery.

### PERSONAL PROJECTS

**Shorely (2025) (Mobile App)** – Cross-platform mobile application providing real-time beach conditions to help users find perfect beach days.

- Interactive Mapbox integration with real-time beach status updates
- User-generated condition reports with 6-hour time decay algorithm
- Favorites system with database-level constraint enforcement
- Bilingual support (Spanish/English) with i18next
- Guest and Google OAuth authentication with seamless data migration
- Tech stack: React Native, Expo, TypeScript, Supabase (PostgreSQL with PostGIS), Tamagui UI, React Context for state management

The app uses real-time subscriptions for live updates, implements proper RLS (Row Level Security) policies, and features a sophisticated navigation flow with bottom sheets and tab-based architecture.

PodRush (2025) (AI Podcast Generator & Latest News TTS) (Mobile App) – Multilingual AI-powered podcast app that transforms text

prompts and documents into personalized audio content with premium TTS voices.

- Dual-voice debate mode using Gemini 2.5 Flash multi-speaker synthesis
- Automated daily news bulletins via Vercel cron jobs and Perplexity API
- Minute-based subscription system with RevenueCat IAP integration, Document attachment parsing (PDF/DOCX/TXT) with AI summarization
- Complete EN/ES localization with i18n for all UI and generated content
- Tech stack: React Native, Expo, TypeScript, Vercel Functions, Supabase, OpenAI GPT-4o-mini, Google Gemini TTS, AI SDK

The app features an architecture with rate-limited APIs, cost monitoring automation, and plan-based content filtering with real-time usage tracking.

**Bet Buddy (2024)** – Friendly bets web app for friends <a href="https://bet-buddy-nicodevil.replit.app">https://bet-buddy-nicodevil.replit.app</a>

Rulo App - Padel match tracker and analytics tool, mobile app with react https://github.com/nicolasburgosg/rStats

**Vinchi -** A scalable platform for educators to publish, organize, and manage their own online courses. Features include module-based course creation, markdown support for lessons, student enrollment, and progress tracking. Built with Next.js and backed by Supabase (PostgreSQL) for secure data handling.

**Milestones App** – An interactive 3D visualization app designed to help users track and reflect on key personal milestones throughout their life. Built using Three.js, the app maps events on a dynamic timeline with immersive visuals that bring emotional and strategic life planning into a digital format. Built with Three.js

#### TECHNICAL SKILLS

### Languages:

• Spanish (Native), English (Fluent – C2), German (A2)

#### **CRM Platforms**:

• Salesforce CRM (Administrator & Consultant Expertise)

### **Programming Languages:**

• JavaScript, TypeScript, Apex, C, SQL, Python (incl. Flask)

### Web & Mobile Development:

• HTML, CSS, React, Next.js, React Native, Node.js, Three.js

### Databases:

MySQL, PostgreSQL

### **Version Control**:

Git

# Data Analysis:

Pandas, Excel

# **Project Management**:

• Agile (Scrum), Jira

# **EDUCATION – ONLINE**

## **Salesforce Certifications**

- Administrator, AI Associate & Specialist
- Service Cloud, Experience Cloud, Data Cloud Consultant, Developer
- Public Sector Solutions Accredited Professional
- Reports & Dashboards Specialist

# Harvard University (CS50 Program)

- CS50: Introduction to Computer Science
- CS50's Web Programming with Python and JavaScript

# **Macquarie University**

• Excel Skills for Business Specialization